



## PRESS RELEASE

30 March 2021

### 2020 FULL-YEAR RESULTS

CITIC Limited ("the company") today announced its results for the full year ended 31 December 2020.

### HIGHLIGHTS

<i>HK\$ million</i>	<b>2020</b>	2019
Profit attributable to ordinary shareholders	<b>56,628</b>	53,903
Earnings per share (HK\$)	<b>1.95</b>	1.85
Dividend per share (HK\$)	<b>0.488</b>	0.465
	<b>As at 31 Dec</b>	As at 31 Dec
Total ordinary shareholders' funds	<b>674,276</b>	591,526

For the year 2020, CITIC Limited recorded a profit attributable to ordinary shareholders of HK\$56.6 billion, an increase of 5% against 2019. Despite a challenging first half, China's effective pandemic management enabled a swift recovery and the rapid resumption of operational activities, leading to a 45% increase in profit in the second half of the year. CITIC's financial services business recorded an increase of 1.6% in net profit, following the implementation of policies to support the real economy and an improvement in asset quality. The non-financial businesses recorded profit growth of 15% by adjusting operational strategies to adapt to market challenges, rapidly resuming production and fully leveraging beneficial policies.

The board recommends a final dividend payment of HK\$0.388 per share, giving shareholders a total dividend of HK\$0.488 per share for the year, 5% more than in 2019.

In alignment with China's 14<sup>th</sup> five-year plan, and to better capitalise on the advantages of having both financial and non-financial businesses, CITIC has outlined a strategy focused on the development of comprehensive financial services, advanced intelligent manufacturing, advanced materials, new consumption and new-type urbanisation.

**The comprehensive financial services segment aims to fully integrate account services across CITIC businesses.** This segment recorded a profit of HK\$43.5 billion, up 1.6% against 2019. During the year, CITIC Bank's net profit increased 2% to RMB49.0 billion. Its net interest income grew 2% as interest-earning assets increased. CITIC Bank's fee income rose by 8% year-on-year, driven by the fee income of the wealth management and fund custody businesses. CITIC Trust delivered RMB3.9 billion in profit, an increase of 7%. With continued structure and scale optimisation, fee income and investment income increased by 24% and 23%, respectively. As at the end of the reporting period,

trust assets totalled RMB1.2 trillion. Earnings from CITIC-Prudential Life surged 40% to RMB2.5 billion due to growth in premium income and investment gains. Riding on revived capital market activity, CITIC Securities recorded a strong performance, with an increase in profit of 22%.

**The businesses in the advanced intelligent manufacturing segment are positioned to become pioneers in smart manufacturing.** This segment realised a profit of HK\$453 million, a decrease of 60% year-on-year, primarily due to CITIC Limited's reduced shareholding in CITIC Dicastal, as well as a loss recorded at Dicastal's KSM Castings Group in Germany. Total profit at CITIC Dicastal was RMB718 million, a decline of 26%. During the year, CITIC Dicastal focused on increasing efforts to expand sales in the domestic market. While the sales of aluminium wheels and castings declined in the first half of 2020, second half sales increased by 17% and 19% respectively, resulting in a year-on-year gain in total sales volume. Profit at CITIC Heavy Industries grew by 67% to RMB195 million with a solid performance in its heavy machinery business while its specialty robotics business remained an important profit contributor.

**The advanced materials segment aims to ensure the stability of domestic supply chains.** This segment realised a net profit of HK\$10.1 billion, an increase of 28% year-on-year, driven by favourable commodity prices, particularly that of iron ore, and the strong performance of the company's special steel business. In 2020, CITIC Pacific Special Steel focused its efforts on cultivating domestic business to compensate for reduced sales overseas while continuing to improve operating efficiency and cost management. Resultingly, sales volumes increased by 5% to approximately 14 million tonnes with total revenue of RMB74.7 billion and profit of RMB6 billion, increases of 3% and 12% respectively. Profit at the Sino Iron project grew substantially to HK\$3.4 billion reflecting the strong price of iron ore as well as enhanced operating efficiency and cost control. Profit at CITIC Metal increased by 80% to HK\$1.7 billion. CITIC Resources, however, recorded a loss mainly due to the sharp decline of oil prices.

**The new consumption segment aims to capitalise on developments in the evolving consumer market.** This segment registered a profit of HK\$894 million, a 21% decrease against 2019, mainly due to the sale of 22% of the McDonald's China business and the operational impact of the pandemic on the business. CITIC Press quickly adapted to emergent consumer behaviour, particularly through online channels, and realised an increase of 12% in profit of RMB282 million. CITIC Telecom International continued to generate stable cash flow. CITIC Agriculture delivered a turnaround profit, with an increase in seed sales of two of its major investment projects, Longping Hi-Tech's hybrid rice and Longping Brazil's corn seed.

**The new-type urbanisation segment is positioned as the builders of smart cities.** In 2020, this segment realised a net profit of HK\$ 9.4 billion, an increase of 17% against 2019, when an impairment was made on the company's equity investment in China Overseas Land and Investment (COLI). Within the segment, the property development and operation subsidiaries realised a profit of RMB6.6 billion, up 50% year-on-year. Aside from profit booked from the stake in COLI and stable rental income from investment properties in mainland China and Hong Kong, major development projects contributed to the bottom line including the integrated development project in the Lujiazui Harbour City of Shanghai, the delivery of units at The Entrance, a residential development in Hong Kong as well as the settlement of primary land development of Guangzhou Shipbuilding Project, Ningbo FengHua Project and Shantou Coast New Town. The engineering and construction subsidiaries recorded a 10% decrease in full-year profit of RMB1.9 billion, but were able to resume development projects in mainland China and delivered a 7% profit increase in the second half of 2020. Other subsidiaries engaged in urban operations businesses jointly recorded a profit of RMB817 million, 50% less than in 2019.

## Major Subsidiaries under the Five Business Segments

Comprehensive Financial Services	Advanced Intelligent Manufacturing	Advanced Materials	New Consumption	New-type Urbanisation
CITIC Bank CITIC Securities CITIC Trust CITIC-Prudential Life	CITIC Heavy Industries CITIC Dicastal CITIC Holdings	CITIC Metal Group CITIC Resources CITIC Mining International CITIC Pacific Special Steel CITIC Pacific Energy Investment	CITIC Press CITIC Telecom International CITIC Agriculture Dah Chong Hong	CITIC Construction CITIC Engineering CITIC Urban Development & Operation CITIC Pacific Properties CITIC Environment CITIC Offshore Helicopter CITIC Industrial Investment

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### **About CITIC Limited**

CITIC Limited (SEHK: 267) is one of China's largest conglomerates with businesses in comprehensive financial services, advanced intelligent manufacturing, advanced materials, new consumption and new-type urbanisation. CITIC Limited enjoys leading market positions in sectors well matched to China's economy. With its rich history, diverse platform and pioneering spirit, CITIC Limited is uniquely positioned to capture opportunities in China and overseas.

CITIC Limited is listed on the Stock Exchange and is a constituent of the Hang Seng Index. CITIC Group Corporation, a Chinese state-owned enterprise, owns 58% of CITIC Limited. For more information about CITIC Limited, please visit the company's website at [www.citic.com](http://www.citic.com).

### **Media Enquiries**

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### **Attachments:**

- Announcement of the 2019 annual results is on CITIC Limited's website: [www.citic.com](http://www.citic.com).

- The Annual Report 2019 will be posted on CITIC Limited's website around 21 April 2021 and mailed to shareholders of record and others expressing interest around 27 April 2021.