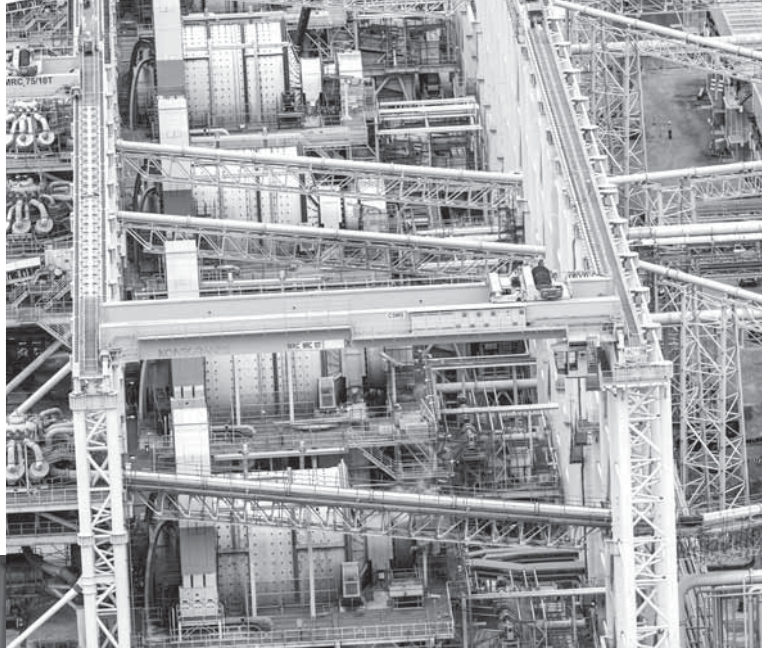


OUR BUSINESSES





Financial Services

CITIC Limited's financial business spans the banking, trust, insurance and securities sectors. CITIC Limited offers a full-service platform to provide integrated financial solutions for customers.

Major subsidiaries:

CITIC Bank is a fast-growing commercial bank providing corporate banking, retail banking and financial markets services.

CITIC Trust is the largest trust company in China in terms of total assets under management.

CITIC-Prudential is a joint venture that provides life, health, accident insurance as well as other insurance services.

CITIC Securities is the largest securities company in China, with businesses covering investment banking, brokerage, securities trading and asset management.

<i>In HK\$ million</i>	2015	2014	Change
Revenue	205,378	164,849	25%
Profit attributable to ordinary shareholders	52,753	41,267	28%
Total assets	6,211,176	5,322,510	17%
Capital expenditure	13,820	5,046	174%

In 2015, CITIC Limited's financial services business recorded revenue of HK\$205.4 billion, an increase of 25% over last year. We saw strong performance at each of our companies, with healthy revenue growth across the board. At the same time, profit attributable to ordinary shareholders was HK\$52.8 billion, an increase of 28% over last year. While the impairment for non-performing loans dragged down the bottom line in our banking business, net profit remained robust in the trust, insurance and securities units. A partial divestment of our position in CITIC Securities also helped to buoy net earnings.





Financial Services

Resources & Energy

Manufacturing

Engineering
Contracting

Real Estate

Others



CITIC Bank

CITIC Bank is a fast-growing commercial bank engaged in the corporate banking, retail banking and financial markets businesses.

Year in review

<i>In RMB million</i>	2015	2014	Change
Revenue	145,545	124,839	17%
Net profit attributable to shareholders	41,158	40,692	1%
Total assets	5,122,292	4,138,815	24%

The ongoing slowdown in the Chinese economy, internationalisation of the RMB and liberalisation of interest rates continued to strain the banking sector in 2015. At the same time, competition within the industry intensified further with the increase in financial disintermediation.

Despite these macro challenges, CITIC Bank focused on unlocking opportunities in peer competition through innovation. The bank recorded revenue of RMB145.5 billion in 2015, an increase of 17% over last year. Although there was a larger increase in the impairment for non-performing loans, the net profit attributable to shareholders continued to maintain a stable growth and reached RMB41.2 billion for the year.

To position itself for capturing future opportunities, CITIC Bank launched a major new initiative in 2015 that has the potential to drive growth for years to come. Together with several other CITIC companies, it will provide more than RMB700 billion in investment and financing to infrastructure and other projects related to China's One Belt One Road initiative. The bank thus set up strategic relationships with many local governments. During the year, CITIC Bank continued to strengthen its support for the integration of Beijing, Tianjin and Hebei. The bank also established a branch in the Shanghai Pilot Free Trade Zone.

The greater rewards inherent in large opportunities such as these also bear increased risks. Over the year, CITIC Bank expanded the range and depth of its risk management protocols and started reforms to increase the independence of the audit process.

Operating income by segment

<i>In RMB million</i>	Revenue 2015	By percentage 2015	Revenue 2014	By percentage 2014
Corporate banking	71,300	49%	65,270	52%
Retail banking	34,009	23%	25,233	20%
Financial markets	45,049	31%	36,251	29%
Others	(4,813)	(3%)	(1,915)	(1%)



Corporate banking

A core business of CITIC Bank, corporate banking contributed almost half of all top line growth in 2015. As at the end of 2015, CITIC Bank ranked first among mid-sized commercial banks in China in terms of both overall scale and incremental corporate deposits.

New products launched in 2015 focused on innovative online and cross-border offers. The bank rolled out an enhanced suite of online cash management services for its B2B customers and also further developed its platform for cross-border cash pooling services. Cash-pooling will become increasingly important for corporate banking clients in the years to come as more and more Chinese multinationals seek to centralise their international treasury operations in RMB.

Retail banking

In 2015, the retail banking arm focused primarily on increasing distribution partnerships, expanding mobile payment services and creating a new Internet + Finance business model. New payment services in collaboration with companies as S.F. Express, JD.com and Xiaomi have already contributed to considerable growth in its base of credit card customers. Another new service, Quick Pass, enabled customers to clear payments on mobile phones linked to their CITIC Bank accounts.

In order to develop its Internet + Finance business, the bank launched a significant new initiative — Baixin Bank — in partnership with Internet giant Baidu in 2015, which is under approval of relevant authorities. Through this partnership, CITIC Bank has also secured a strategic new advantage in converting new customers as a result of its access to Baidu's extensive database of hundreds of millions of mobile and online users.

Over the last few years, CITIC Bank has been focused on developing its branch network, working in particular last year to standardise quality of service and the customer experience. In 2015, the bank built on these foundations by rolling out a new training team tasked with smoothening branch operations and ensuring alignment with its broader branding and marketing efforts. CITIC Bank expects the initiative to contribute to higher sales, as well as facilitate improvements across its branch management.

In 2015, the number of retail customers in China increased by 16%. CITIC Bank opened 123 new outlets during the year, expanding its network to a total of 1,353 branches across the country.



Financial markets

CITIC Bank's financial markets business is focused on monetary, capital and international financial markets. Principal products traded include foreign currencies, bonds, precious metals and equity derivatives. Services include bond market-making and underwriting, structured finance, international trade finance, as well as a range of other specialised investment and financing offers.

The financial markets arm of CITIC Bank was the number one firm in China's mid-sized segment in 2015 across a number of areas: total size of credit bonds issued in the interbank market, total volume of foreign exchange spot trading and cross-border RMB settlement.



CITIC Trust

CITIC Trust is the largest trust company in China with total assets under management (AUM) of over RMB1,386.2 billion at the end of 2015, a growth of 25% since 2014. For nine consecutive years, it has been the country's largest trust provider in terms of total AUM. The company also manages a proprietary trading and investing for its own funds.

The company has maintained its leading position because of the comprehensive range of integrated solutions it offers across investment, financing and wealth management services. Clients are primarily institutional investors and wealthy individuals.

CITIC Trust has pioneered a number of unique financial products and services, and it continues to innovate a wide array of financial solutions leveraging diverse financial instruments such as securities, private equity funds, asset securitisation and mezzanine funds, as well as debt financing and trustee services.

Year in review

<i>In RMB million</i>	2015	2014	Change
Revenue	10,263	5,660	81%
Net profit attributable to shareholders	3,145	2,812	12%
Total assets	23,799	20,880	14%

With competition becoming increasingly fierce in the trust sector, CITIC Trust continued to position itself for long-term growth and stability in 2015. Over the year, the company launched several new specialised products and services. Continuing to pioneer the development of the trust sector, it rolled out a new product specifically targeting the growing range of public-private partnership (PPP) opportunities and formed strategic partnerships with large corporations such as Evergrande Group and Wanda Group. The company will work closely with these clients to develop a full range of tailored financial solutions, and in the future CITIC Trust aims to expand upon this model and build similar relationships with corporate clients.

Organic growth in business remained strong all year, contributing to revenue of RMB10.3 billion in 2015. Net profit attributable to shareholders amounted to RMB3.1 billion, while the attributable trust profit paid to beneficiaries was over RMB54.3 billion.

The company's net capital adequacy ratio remained stable at 231% at the end of 2015. Net capital of the company was RMB12.9 billion, while the balance of risk capital was RMB5.6 billion.

Item	Balance (in RMB billion)	Regulatory requirement
Net capital	12.9	≥0.2 billion
Total risk capital	5.6	–
Net capital/Total risk capital	231%	≥100%
Net capital/Net asset	72%	≥40%

Given the growing breadth of financial products and services and diverse assets to which trust vehicles are exposed, CITIC Trust put a priority on improving its risk management system during the year. With an expanded array of risk assessment tools and internal audit processes, CITIC Trust now has a larger integrated range of internal compliance measures in place with controls over capital allocation.

Products

For trust companies in China, the ability to stay ahead of industry trends and roll out new products is the most critical factor for continued growth. In 2015, CITIC Trust developed several industry-leading products and services:

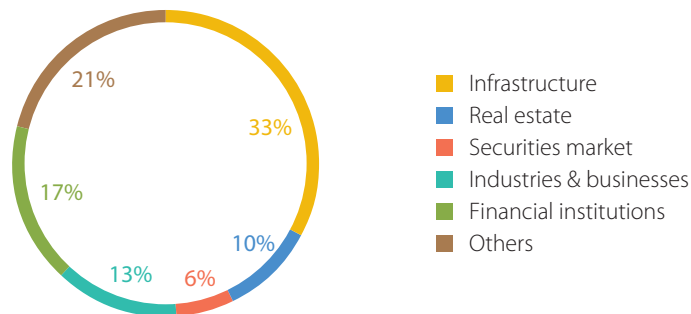
- PPP Trust Schemes: the Chinese government has increasingly promoted the PPP model to raise capital for the growing number of new infrastructure projects across the country. Targeting this emerging investment opportunity, CITIC Trust has established PPP trust schemes with local government in Tangshan. The PPP trust is built to leverage CITIC Trust's extensive financial network as a platform to source capital. The RMB600 million trust in Tangshan became the country's first.





- **Asset Securitisation:** leveraging the growing list of asset classes approved by the Chinese government for securitisation in 2015, CITIC Trust successfully completed the country's first corporate asset securitisation backed by commercial property rental income as the underlying asset.
- **Consumer Trust Products:** providing financing for a diverse range of projects, these products make use of customised online platforms to connect investors and manufacturers as well as raise capital from ordinary consumers who, depending upon the project, participate in group buying or crowdfunding schemes. With significantly lower barriers to subscription than conventional trust products, consumption trusts open investment opportunities to a greater variety of investors. The flexible structure also allows these investors to divest their stakes in return for consumption rights on the relevant goods. CITIC Trust has set up eight consumption trust products by the end of 2015 across pensions, the diamond trade and tourism services.
- **Family Trust Services:** launched in 2014, family trust services continued to grow steadily throughout the year. Expanding the product line beyond family office trust plans, the company delivered increasingly specialised investment, insurance trust services and other wealth management services to its clients. This business promises to become one of the company's most sustainable long-term sources of revenue.

Trust asset allocation





CITIC-Prudential

CITIC-Prudential is a fifty-fifty joint venture between CITIC Limited and Prudential plc, offering life, health and accident insurance, as well as reinsurance for these insurance businesses. By the end of 2015, CITIC-Prudential had a total of 158 sales offices in 64 cities across China.

Year in review

In RMB million	2015	2014	Change
Revenue	8,183	6,476	26%
Net profit attributable to shareholders	382	321	19%
Total assets	47,975	38,165	26%

New opportunities for the commercial insurance industry have arisen along with the deepening of the economic transformation in China, the launch of the *Ten New Rules*, i.e., new state policies for the insurance industry, the publication of *Opinions on Accelerating the Development of Commercial Health Insurance*, and the introduction of taxation and pension system reforms. In the new era of asset management, the widening of investment channels has made the insurance industry more competitive and attractive. Internet Plus, China's proposed information super highway, has also triggered the rapid development of the industry. In 2015, premium income and industry profits grew significantly despite the economic downturn.

CITIC-Prudential has achieved a strong competitive advantage through the introduction of innovative new products developed after the insurance product pricing reforms. During the year, the number of agents reached a historical high thanks to the changes of agent licensing exam requirements. With the development of the Internet Plus action plan, Internet technology is being used increasingly for wealth management and business support functions. In addition, the company has strengthened its investment function by building up its investment team, improving investment management, streamlining the investment process, enhancing investment performance, developing more investment channels and improving capital usage. In 2015, CITIC-Prudential's total assets, revenue and net profit achieved double-digit growth.

In compliance with China's new C-ROSS solvency system, CITIC-Prudential set up a new enterprise risk management system during the year, based on efficient corporate governance and guided by risk appetite to target a balance between risk and efficiency. The company also undertook a comprehensive review of its risk management policies and processes, structure and risk appetite formation.

Products

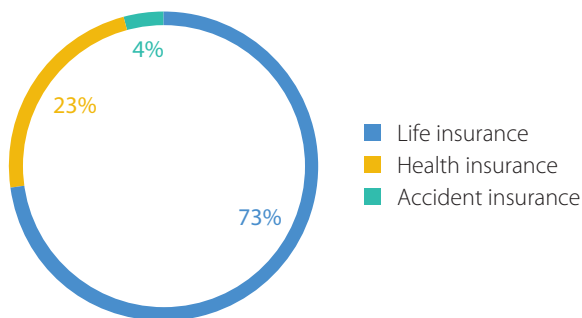
In 2015, CITIC-Prudential continued to focus on life insurance and health insurance as its core businesses, along with asset management and accident insurance, and pursued a business structure transformation and value upgrade. Premium income in 2015 was RMB6.2 billion, representing an increase of 22% from 2014. Premium income from life insurance was RMB4.5 billion, representing an increase of 14% from last year. Premium income from health insurance was RMB1.4 billion, representing an increase of 54% from last year.

During the year, CITIC-Prudential focused on high-value businesses and expansion as well as enhancements of the product mix in order to achieve growth. By strengthening the sales of key long-term protection products in the agency channel, CITIC-Prudential enjoyed sales growth in terms of quantity and quality. With the restructuring of the bancassurance channel to deal with volatility in the economic and investment environment, the company was able to reduce high cash value, short-term universal life insurance products and increase the proportion of regular premium products. Meanwhile, it decreased its new business strain, improved capital utilization and strengthened the management of business value. To address the needs of high net worth customers who wish to pass on their wealth to the next generation, CITIC-Prudential along with CITIC Trust continued to lead the industry with new trust services.

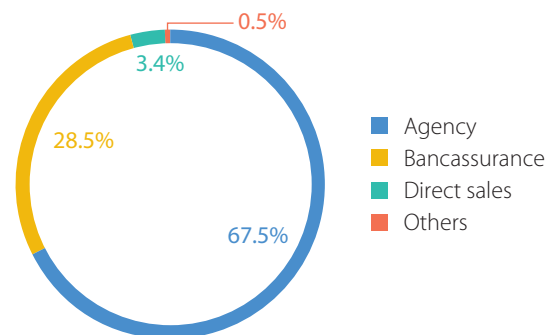
Insurance sales channels

Individual insurance agents and bancassurance are the two major sales channels of CITIC-Prudential. In 2015, CITIC-Prudential began reforming its sales agent system and substantially increased the number of its sales staff to 21,957. Insurance premium income generated via individual insurance agents accounted for 68% of total insurance premium income, a 1.5 percent increase compared with last year. In addition, the Bancassurance department strengthened its cooperation with banks and developed an e-bank business as well as other value-added services. The management of e-commerce channels was also upgraded to comply with regulatory requirements and an online/internet sales management team was formed. Following these developments, an electronic service mechanism comprising E-CITIC-PRU and phase I of the new i-CITIC-PRU online platform was launched.

Premium income by insurance type



Premium income by channel





CITIC Securities

CITIC Securities is the largest securities company in China, with businesses covering investment banking, brokerage, securities trading and asset management.

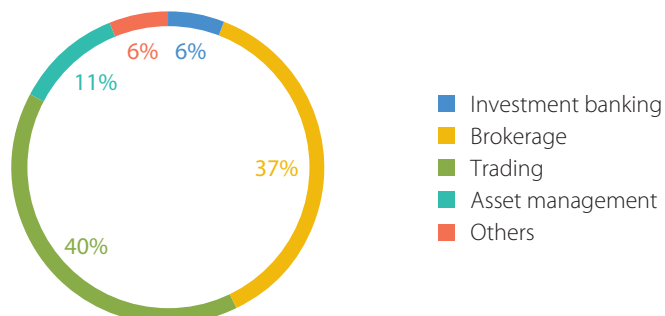
Year in review

<i>In RMB million</i>	2015	2014	Change
Revenue	72,924	39,525	85%
Net Profit attributable to shareholders	19,800	11,337	75%
Assets	616,108	479,626	28%

Trading volume in China's A-share market saw dramatic growth and consistent volatility throughout 2015. Riding on this trend and leveraging its leading position in the industry, CITIC Securities' brokerage services, asset management and investment banking businesses all posted significant growth as a result. For the year 2015, CITIC Securities recorded a net profit attributable to shareholders of RMB19.8 billion, a 75% increase over 2014.

The company also replenished capital through a non-public issuance of 1.1 billion new H shares.

Revenue distribution



Investment banking

CITIC Securities' equity financing business continued to post significant growth in 2015, cementing the firm's leadership over the A-share market. As the lead underwriter on transactions with an aggregate value of RMB177.3 billion, the business closed the year with a market share of 11%. Globally, CITIC Securities International also completed 15 IPOs, 24 re-financing projects, 19 offshore RMB bond and US dollar bond projects.

The company's fixed income business, also the market leader in China, completed 321 projects with an aggregate value of RMB385.7 billion, in lead underwriting bonds, medium term notes, commercial papers and asset-backed securities, representing a market share of 3%, ranking first in the industry.

In mergers and acquisitions, CITIC Securities completed transactions with an aggregate value of US\$70 billion, ranking it the top three global financial advisors for merger and acquisition transactions participated by Chinese companies.

CITIC Securities also established a new advisory service in 2015 for growth stage companies seeking to list on China's over-the-counter market, the National Equities Exchange and Quotation (New Third Board) exchange. CITIC Securities underwrote the listing of 75 companies and provided market-making service for 104 companies.

Brokerage Services

The brokerage business continues to generate considerable profit for CITIC Securities, and high trading volume throughout the year contributed to strong revenue growth. CITIC Securities recorded a total trading turnover of RMB33.8 trillion in stocks and funds on the Shanghai Stock Exchange and Shenzhen Stock Exchange, with a market share of 6%.

Asset management

The asset management business continued to grow strongly in 2015: Total assets under management (AUM) amounted to RMB1.1 trillion at the end of the year, representing a market share of 10%. Among securities firms in China, CITIC Securities' asset management business maintained the first ranking in terms of total AUM.

CITIC Securities is also the largest shareholder of China AMC, a leading asset management company with RMB864.4 billion under management as at the end of 2015, an increase of 89% over the previous year.

Trading

CITIC Securities' trading business includes both flow-based business and proprietary trading.

For flow-based business, CITIC Securities provides its clients financial services such as equity flow-based business, fixed income, commodities and prime services. The balance of the margin financing and securities lending reached RMB74 billion, with a market share of 6%, making it the top in the market.

The company makes both proprietary trading and alternative investment. The Company strengthened its risk management protocols in 2015 by taking risk-to-revenue ratio as a mandatory criterion in investment decisions.



Resources and Energy

Our resources and energy business comprises the exploration, mining, processing and trading of energy products and mineral resources as well as power generation. We hold interests in projects in China, Australia, Brazil, Peru, Gabon, Indonesia and Kazakhstan.

Major subsidiaries

CITIC Resources has interests in oil exploration, development and production; coal mining; import and export of commodities; aluminium smelting; and manganese mining and processing. The company is listed on the Hong Kong Stock Exchange.

CITIC Mining International, through its Australian subsidiary CITIC Pacific Mining, develops and operates the Sino Iron project, the largest magnetite operation in Australia.

CITIC Metal invests in minerals projects and trades industrial metals.

CITIC United Asia holds a stake in China Platinum, China's largest platinum importer.

Sunburst Energy Development manages a number of power plants and a coal mine in China.

<i>In HK\$ million</i>	2015	2014	Change
Revenue	45,664	51,786	(12%)
Profit attributable to ordinary shareholders	(17,251)	(13,013)	(33%)
Total assets	141,693	147,903	(4%)
Capital expenditure	12,059	12,257	(2%)





Financial Services

Resources & Energy

Manufacturing

Engineering
Contracting

Real Estate

Others



Year in review

Global demand for commodities remained soft throughout 2015 and is expected to continue in the near term. A sharp decline in the price of commodities, especially for crude oil, iron ore and coal, significantly depressed the performance of our resources and energy business. The lower price of coal, however, positively impacted our coal-fired power generation business in China.

For the year 2015, the resources and energy business recorded revenue of HK\$45.7 billion, a 12% decrease from 2014. It incurred a loss of HK\$17.3 billion, mainly due to a substantial loss and asset impairments for CITIC Resources, resulting from the low oil prices and softening in both demand for and selling prices of commodities. The business also recorded a HK\$12.5 billion after tax non-cash impairment charge on the Sino Iron Project, our magnetite iron ore project in Western Australia.

Nevertheless, the Sino Iron Project achieved steady progress in 2015, with the completion of our third and fourth lines and start of production. The final two lines will be completed and enter trial production in the first half of 2016.

Energy products

Crude oil

CITIC Resources' three oilfields produced an average daily yield of 49,700 barrels (100% basis), a 3% increase compared with 2014. However, primarily due to low oil prices and impairment provisions made in respect of its three oilfields, the business recorded a substantial year-on-year loss.

JSC Karazhanbasmunai (KBM), a 50% joint venture between CITIC Resources and JSC KazMunaiGas Exploration Production, produced a daily average of 39,100 barrels (100% basis), which was comparable to 2014. During the year, KBM also obtained approval from the government of Kazakhstan to extend its existing right to explore, develop, produce and sell oil until 2035.

The Yuedong oilfield in Liaoning Province, China resumed production at the end of 2013. Average daily production increased by 15% from 2014 to 7,250 barrels (100% basis) following the commencement of production at Platform C (the third artificial island) in 4Q 2014 and employment of thermal recovery.

Seram Island Non-Bula Block in Indonesia, in which CITIC Resources holds a 51% interest, ended the year with an 18% increase in average daily production to 3,350 barrels (100% basis) following the successful drilling of two new development wells. During the year, material gas discovery was confirmed in the Lofin area, which based on estimates* by an independent petroleum consulting firm contains, as of 31 August 2015, 2,020.1 billion cubic feet and 18.25 million barrels respectively of recoverable gas and condensate (2P plus 2CR; and 100% basis), and in aggregate equivalent to a total of 354.9 million barrels of oil equivalent.

* : in accordance with the classifications and definitions promulgated by the Upstream Oil and Gas Executive Agency of Indonesia

2P : proved contingent reserves plus probable contingent reserves

2CR : low estimate contingent resources plus best estimate contingent resources



Oilfields (100% basis)	Proved oil reserves estimates as of 31 Dec 2015 (million barrels)	2015 average daily production (barrels)	Change from 2014 average daily production (%)
Karazhanbas oilfield	233.4	39,100	–
Yuedong oilfield	22.2	7,250	15%
Seram Island Non-Bula Block	4.9	3,350	18%

Coal

CITIC Resources holds a 14% participating interest in the Coppabella and Moorvale coal mines joint venture and interests in a number of coal exploration operations in Australia.

In China, CITIC Limited has a 30% interest in Xin Julong coal mine in Shandong Province with a production capacity of 7.8 million tonnes. It achieved full production in 2015.

Power generation

Sunburst Energy Development manages a number of coal-fired power stations in China, with a total installed capacity of over 6,000 MW. In 2015, these stations yielded total electricity generation of 30.1 billion kWh, contributed in large part by the Ligang Power Plant in Jiangsu Province, one of the largest coal-fired power stations in the country with installed capacity of 3,900 MW. Despite a 6.6% drop year-on-year in total power generated, caused primarily by the economic slowdown in China, we ended the year with a higher net profit than in 2014 because of the lower cost of coal.

In 2015, we also proactively explored opportunities in renewable energies, including investing in a solar power project in Hebei Province, China. Upon completion, its two units will each generate 50MW of installed capacity.



Metals and minerals

Magnetite iron ore

CITIC Limited, through CITIC Mining International, has the right to mine 2 billion tonnes of magnetite iron ore at Cape Preston, 100km southwest of Karratha in Western Australia's Pilbara region, and has exercised the option to acquire an additional billion tonnes. Sino Iron is the largest magnetite mining and processing project in Australia and has a mine life of over 25 years.

In 2015, Sino Iron continued to make good progress. Production lines 3 and 4 completed construction on schedule and commenced production towards the end of the year. As at the end of February 2016, more than 7 million wet metric tonnes (wmt) of premium magnetite concentrate had been shipped to CITIC Limited's own special steel plants, as well as other steel producers in China.

In early 2015, CITIC Limited's purpose-built mini-cape vessels joined the operation, adding the final element in an integrated project, from mining and processing to power and water supply and port operation.

Looking ahead, the construction of the remaining two lines is targeted to be completed in the first half of 2016, which will mark the completion of the construction phase. The processing team faces the challenge of increasing the production of the first two lines, while completing load commissioning of the remaining lines and ramping up production.





Financial Services

Resources & Energy

Manufacturing

Engineering Contracting

Real Estate

Others

Copper

The Las Bambas copper mine project in Peru, in which CITIC Metal holds a 15% interest, is currently close to completion of construction. First copper concentrate was produced at Las Bambas in late December as part of commissioning activities. The project is estimated to begin commercial production during the second half of 2016.

Through this partnership, CITIC Metal has also secured distribution rights on 26.25% of the copper concentrates extracted from the site. The Las Bambas project will allow CITIC Metal to achieve synergies with its existing trading operation in copper cathodes.

Ferroniobium

CITIC Metal holds a small indirect stake in Brazilian miner CBMM, which produces more than 80% of the world's ferroniobium. Through their partnership, CITIC Metal holds exclusive distribution rights on this resource in China.

Ferroniobium is used in the production of high strength low alloy steel. CITIC Metal primarily serves the medium to large segment.

Manganese

CITIC Dameng is a Hong Kong listed company and one of the largest vertically integrated manganese producers in the world, engaged in the production and sale of manganese products at various stages. CITIC Dameng owns the largest manganese mine in China and has interests in several other mines in China and in Gabon, West Africa.

Trading

We trade commodities primarily through CITIC Metal, CITIC Resources and CITIC United Asia. Major products include iron ore, ferroniobium, copper, aluminium, coal, platinum and steel.



Manufacturing

Our manufacturing business includes the manufacture of special steel, heavy equipment and aluminium wheels and castings, all of which enjoy leading market positions in their respective segments in China.

Major subsidiaries

CITIC Pacific Special Steel is the largest dedicated manufacturer of special steel in China.

CITIC Heavy Industries is one of the largest manufacturers of heavy equipment in China.

CITIC Dicastal is the world's largest aluminium wheel manufacturer and exporter.

<i>In HK\$ million</i>	2015	2014	Change
Revenue	60,077	71,845	(16%)
Profit attributable to ordinary shareholders	2,496	2,921	(15%)
Total assets	97,208	108,501	(10%)
Capital expenditure	4,937	4,619	7%

In 2015, revenue from the manufacturing business amounted to HK\$60.1 billion, representing a year-on-year decrease of 16%, while net profit attributable to ordinary shareholders dropped to HK\$2.5 billion, a decrease of 15% from 2014.

While slowing growth across emerging markets led to a downturn throughout the global manufacturing sector, lower prices for raw materials and cost discipline allowed CITIC Pacific Special Steel, CITIC Heavy Industries and CITIC Dicastal to remain profitable. During the year, CITIC Pacific Special Steel was the most profitable among all steel producers in China, and CITIC Dicastal maintained its market leadership.





Financial Services

Resources & Energy

Manufacturing

Engineering
Contracting

Real Estate

Others



CITIC Pacific Special Steel

CITIC Pacific Special Steel is the largest dedicated manufacturer of special steel in China with a production capacity of 9 million tonnes per annum. It operates two plants — Jiangyin Xingcheng Special Steel and Hubei Xin Yegang — which produce bars, plates, seamless steel tubes, wires, forging steel and casting billets. Its customers are primarily in the auto components, energy, machinery manufacturing, oil and petrochemicals, transportation, shipbuilding and other industrial sectors.

Year in review

<i>In HK\$ million</i>	2015	2014	Change
Revenue	35,211	45,839	(23%)
Net profit attributable to shareholders	1,220	1,661	(27%)
Total assets	53,221	60,565	(12%)

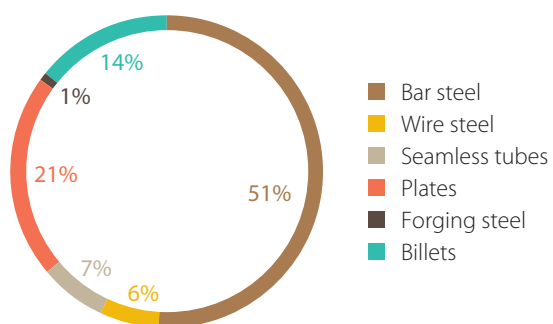
Global demand for steel remained weak in 2015, while in China steelmakers continued to suffer from excess capacity. Against this operating background, CITIC Pacific Special Steel sold a total of seven million tonnes of special steel products in 2015, a 5% decrease year on year.

More than half of all products manufactured by CITIC Pacific Special Steel in 2015 supplied the auto components and machinery manufacturing sectors, consistent with their contribution last year. Bar steel, plates and seamless steel tubes — the major products of the company — together contributed over three quarters of total sales volume. Over 80% of products were sold in China, and the company maintained the same proportion of export sales as last year. Key export markets are South Korea, Southeast Asia, Europe and North America.

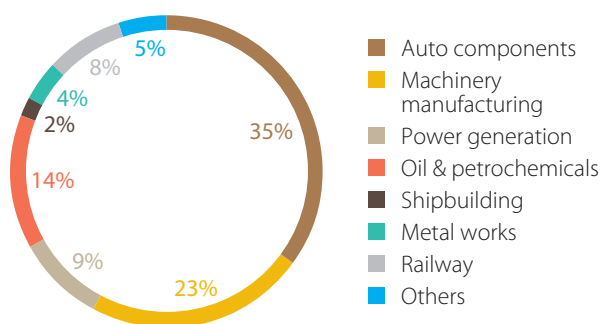
For the year 2015, CITIC Pacific Special Steel recorded revenue of HK\$35.2 billion, 23% less than last year due to fewer products sold and lower product prices. In addition, an impairment charge led to a 27% decrease in net profit attributable to shareholders.

Over the year, CITIC Pacific Special Steel continued to invest in optimising its product mix and, at the end of 2015, introduced a sophisticated new production line for alloy bar steel. With an annual designed capacity of 900,000 tonnes, the line will greatly increase total production capacity of higher quality bar steel products. The company also continued to develop new products, which comprised 16% of total production in 2015, up 7% over last year.

Sales by product



Sales by industry



Key customers

Customer	Profile	Sales volume to the customer
Anyo Automotive Material Co., Ltd.	One stop procurement platform of SAIC Motor, the largest passenger car maker in China	Over 130,000 tonnes
Shaeffler Group	One of the world's most renowned bearings manufacturers	120,000 tonnes
Wanxiang Group	The largest auto component manufacturer in China	100,000 tonnes
SKF Group	A leading global bearings manufacturer and a global strategic partner of CITIC Pacific Special Steel	100,000 tonnes
Xuzhou Rothe Erde Ring Mill Co., Ltd.	A leading global manufacturer of seamless rolled rings and a wholly-owned subsidiary of Thyssenkrupp AG	80,000 tonnes

CITIC Heavy Industries

CITIC Heavy Industries is one of the world's leading manufacturers of heavy mining and cement equipment and one of the largest heavy machinery manufacturers in China. The company engages in the design and development of large sets of technical equipment, large castings and forgings, as well as the provision of related services to customers in the mining, construction materials, coal, metallurgical, non-ferrous, power electronics and environmental protection industries. The company's main facilities are located in Luoyang in Henan Province and Lianyungang in Jiangsu Province. It also operates a production facility in Vigo, Spain.

As one of the few cement and mining equipment manufacturers certified in both the United States and Europe, CITIC Heavy Industries has customers that include leading industrial companies such as Lafarge, Holcim, Italcementi, VALE, BHP Billiton, China Shenhua Energy, China Huaneng Group, and China National Gold Group.

Year in review

<i>In RMB million</i>	2015	2014	Change
Revenue	4,021	5,286	(24%)
Net profit attributable to shareholders	62	370	(83%)
Total assets	20,765	19,914	4%

For the year 2015, CITIC Heavy Industries recorded revenue of RMB4 billion, a 24% decline from last year. This was mainly due to the slowing economy in China as well as the slowdown of fixed asset investment across the country, which led to weak demand for heavy machinery and equipment from downstream industries. The company recorded a net profit attributable to shareholders of RMB62 million for the year, representing an 83% decrease from that of 2014. The main reason for this significant decline was limited investment among downstream industries and fierce market competition, resulting in lower order quantities and prices.



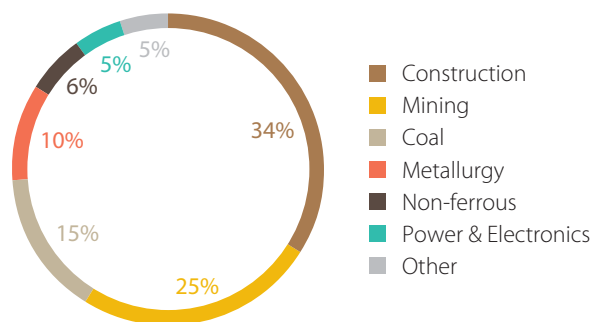
The construction, mining and coal sectors continued to be the main profit contributors in 2015, representing 34%, 25% and 15% of total revenue respectively. During the year, CITIC Heavy Industries ventured into new business areas, with the addition of EPC projects, energy conservation and environmental protection, power and electronics, spare parts and related services, greatly diversifying the company's sources of revenue. Annual revenue from these new businesses accounted for 36%, 47%, 5% and 20% respectively in 2015.

The weak demand that impacted all heavy machinery manufacturers in 2015 is expected to continue in the year ahead. Within this operating context, CITIC Heavy Industries continued to prioritise three key strategies in 2015: focusing product development on intelligent manufacturing, becoming a total engineering solutions provider, and deepening its presence in international markets.

In intelligent manufacturing, CITIC Heavy Industries is achieving steady progress on its high-end electro-hydraulic intelligent control equipment manufacturing project, whose first two production plants were built and put into operation in 2015. This project is expected to be completed by the end of 2016. Following this, the project will provide support for the development of intelligent control equipment and the robotics industry.



Revenue by sector



CITIC Heavy Industries purchased 80% of the equity of Tangshan Kaicheng. After the acquisition, Tangshan Kaicheng was renamed CITIC Heavy Industries Kaicheng Intelligence Equipment Co., Ltd. ("Kaicheng Intelligence"). This new company is now the sole enterprise in China with the license to manufacture robot products in coal mining and rescue efforts, as well as provide complete integrated mining automation solutions. With the assistance of Kaicheng Intelligence, CITIC Heavy Industries will be able to offer anti-explosion, hoisting, control, rescue and other related equipment, as part of a complete system. This will provide the company with the capability to develop an unmanned and intelligent mining sector. CITIC Heavy Industries is also developing a special robotics business for use under special working conditions and in high-risk environments. The special robots developed by Kaicheng Intelligence have already received an enthusiastic response in the market.

In 2015, CITIC Heavy Industries continued developing the overseas and domestic market for EPC projects. One example is the launch of the Cambodia Kampot Cement Plant Project. Another is the key and core equipment provided to the Erdenet Copper Expansion Project, the largest copper mine in Mongolia, which successfully went into full operation during the year. In 2015, orders for EPC projects took up 27% of all new orders, among which were the Cambodia CMIC 5,000tpd Cement Line EPC Project (total contract value: US\$154 million). These projects will help to advance the internationalisation of the company further. In 2015, income from overseas markets accounted for 42% of the total income of CITIC Heavy Industries, an increase of 8% on a year-on-year basis.

Examples of CITIC Heavy Industries products



Large size grinding mill
(Mining industry)



New dry cement production line
(Construction material industry)



Large size metallurgical mill
(Metallurgical industry)



Large size hoist
(Coal mining)



High voltage convertor
(Power electronics)



Coke dry quenching waste heat power generation
(Energy saving and environmental protection)



Slag vertical mill
(Energy saving and environmental protection)

Research and development

One of CITIC Heavy Industries' core competitive advantages is its strength in product development. Its technical centre in China has the most comprehensive research facilities in the country for mining equipment, and its R&D centre in Australia works closely with international customers to develop new products across the region. During the year, the company established its Beijing Design Institute as well as a joint laboratory on intelligent control systems with the Institute of Automation of the Chinese Academy of Sciences. By the end of 2015, CITIC Heavy Industries owned 19 registered trademarks and 438 patents in China.





CITIC Dicastal

CITIC Dicastal is the world's largest producer and exporter of automotive aluminium wheels. It also produces automotive lightweight aluminium castings, including chassis parts, power train parts and body parts.

The company currently has 21 manufacturing bases, of which seven are outside China. Total annual production capacity is 43 million aluminium wheels and approximately 70,000 tonnes of aluminium castings.

Year in review

<i>In RMB million</i>	2015	2014	Change
Revenue	16,198	15,190	7%
Net profit attributable to shareholders	725	638	14%
Total assets	14,150	12,719	11%

The automotive sector experienced varying growth throughout the year. Conditions became soft in China, with the volume of automotive production in China estimated at approximately 24.5 million vehicles, representing an increase of approximately 3.3% as compared to 2014. On the other hand, demand increased significantly in markets such as the United States and Europe.

CITIC Dicastal sold 37.54 million aluminium wheels in 2015, representing a 9% increase over last year. Sales of aluminium castings, however, decreased 5% from 2014 to 69,000 tonnes due to a key customer suffering significantly lower sales.

For the year 2015, the company recorded revenue of RMB16.2 billion, growing 7% over the previous year. The increase was driven primarily by the increase in aluminium wheel sales. Aluminium wheels accounted for the majority of revenue at 71% of this year's total. International revenue contributed 51% of total revenue in 2015.

With improved manufacturing technology, production cost was reduced. As a result, net profit attributable to shareholders in 2014 increased to RMB725 million, up by 14% over 2014.

CITIC Dicastal continued to improve distribution and grow production capacity throughout the year. Construction of its aluminium wheel plant in Michigan, USA progressed on schedule. Built to enhance CITIC Dicastal service to customers in North America, it is expected to enter operation in 2016. The plant will have an annual production capacity of 3 million wheels.

Construction also began on a new integrated facility to make moulds for both aluminium castings and wheels, designed to enhance production quality across both product lines, it will become operational in early 2017.

Engineering Contracting

Our engineering contracting business serves infrastructure, housing, industrial construction, and municipal engineering projects.

Major subsidiaries:

CITIC Construction is an integrated engineering services company providing management and engineering, procurement and construction (EPC) services on large industrial and civil infrastructure projects.

CITIC Engineering Design is a municipal engineering design and management company.

<i>In HK\$ million</i>	2015	2014	Change
Revenue	14,676	17,127	(14%)
Profit attributable to ordinary shareholders	2,601	2,381	9%
Total assets	42,245	44,020	(4%)
Capital expenditure	508	541	(6%)

In 2015, revenue from the engineering contracting business amounted to HK\$14.7 billion, representing a year on year decrease of 14% while net profit attributable to ordinary shareholders dropped to HK\$2.6 billion, an increase of 9% from 2014. Several existing projects of CITIC Construction neared completion in 2015, while new projects have not yet begun contributing significantly to revenue growth. The profit delivered from the current construction projects is higher than the previous years, resulting in an increase of the profit in the engineering contracting business.





Financial Services

Resources & Energy

Manufacturing

Engineering
Contracting

Real Estate

Others



CITIC Construction

CITIC Construction is an integrated engineering services company providing management and engineering, procurement and construction (EPC) services on large industrial and civil infrastructure projects. Its key markets include Africa, Latin America and Central Asia, and the company is currently expanding its operations in European markets and within China. With an established foothold in infrastructure, housing and industrial construction, the company is also developing businesses in the areas of resources, energy, agriculture and environmental protection.

Leveraging CITIC's vast resources and network, CITIC Construction not only provides engineering, procurement and construction (EPC) services, but also a suite of value-added and integrated services such as project planning, design, investment, financing, management, procurement, operation and maintenance. The range of these services offers a significant competitive advantage in developing countries.

Through the successful delivery of large-scale projects important to the lives of the communities in which it operates, the company has established a strong brand and reputation. It is widely regarded today as a highly successful Chinese enterprise.

Year in review

<i>In RMB million</i>	2015	2014	Change
Revenue	10,174	12,251	(17%)
Net Profit attributable to shareholders	1,809	1,705	6%
Total assets	32,976	34,352	(4%)

In 2015, sluggish growth worldwide continued to impact the entire sector. Due to persistently low prices for oil, the project pipeline of Engineering Contracting companies also slowed in oil-producing countries such as Venezuela, Angola, Nigeria and Russia.

For the year 2015, the company recorded revenue of RMB10,174 million and net profit attributable to shareholders of RMB1,809 million. While new projects such as a US\$756 million office tower project in Caracas commenced in 2015, they have not yet begun to contribute significantly to revenue growth. The Social Housing KK Project in Angola, a seven year contract, entered its final stage.

The profit delivered from the current construction projects is higher than the previous year, driven primarily by strict cost disciplines. Therefore, net profit recorded a 6% increase despite the revenue decrease in 2015.

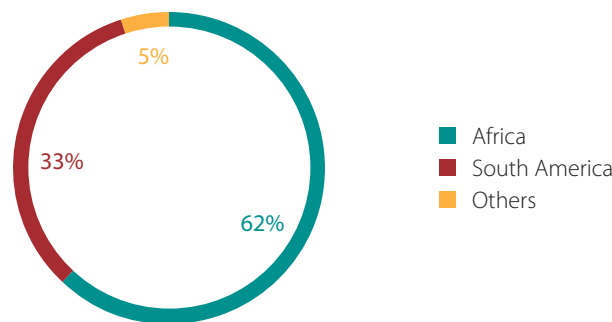
In 2015, CITIC Construction expanded its foothold into new markets so as to diversify its project portfolio. Securing its first contract in a Western country, the company entered into an EPC framework agreement with ABP Investment (London) Ltd. to redevelop London's Royal Albert Dock into the "Asian Business Port", a new business district. The project represents a total value of £1.7 billion.

Riding on the increasing opportunities created by China’s One Belt One Road initiative, CITIC Construction also expanded business development in key markets targeted by the initiative. During the year, the company began projects in Belarus, including the construction of an auto assembly line for Chinese automaker Geely and the redevelopment of a linen manufacturing plant. In Kazakhstan and Thailand, CITIC Construction began exploring large-scale private public partnership (PPP) projects.

Significantly enhancing its ability to compete for large projects in China, CITIC Construction obtained a premium-class building and engineering certification at the beginning of 2015.

By the end of the year, the total value of signed contracts reached RMB212.8 billion, of which RMB8.3 billion was contributed by new contracts signed during the year.

Revenue by geographical distribution



Major projects



Tiuna social housing project, Venezuela

Located in Caracas, this social housing project is developing 116 apartment blocks and 29 public buildings that will create more than 13,000 new homes. Upon completion, the project will contribute significantly to raising the standard of living and environment of the local community. The total contract value is US\$1.69 billion. By the end of 2015, over 57% of the project was completed. All 34 blocks in Phase I have been delivered to the employer, and the main structure of all 26 blocks in Phase II have been completed.



Zango real estate development (RED) project, Angola

CITIC Construction signed a framework agreement with the Angola National Petroleum Company for the RED social housing project in 2010. As the EPC contractor on the RED social housing project, CITIC Construction is responsible for the design, procurement, construction and associated infrastructure for social housing in 20 locations across 14 Angolan provinces and cities. Located in the southern part of Luanda with a total construction area of 910,000m², this project has a contract value of US\$1.47 billion. Upon completion, the project will provide 8,000 apartments, along with associated infrastructure and urban facilities. By the end of 2015, more than 94% of the project had been completed, including the completion of delivery and inspection of all housing parts.



Malanje agricultural project, Angola

Located in Malanje province in the east of Luanda, this project involves the reclamation of 8,000 hectares of corn and soya bean fields and the construction of a 22,400-tonne corn powder processing plant with storage and drying facilities. The total contract value of this project is US\$118 million. It is CITIC Construction's first agricultural project. By the end of 2015, the full production value of the project was completed, and plantation, harvesting and processing are now underway.



Geological study project, Angola

Signed in October 2013, this project involves carrying out airborne geophysical surveys, 1:250000 geochemical surveys, 1:250000 regional geological mapping, 1:50000 professional geotechnical engineering exploration research, 1:50000 metal mineral exploration and 1:50000 building materials mineral exploration in the northwest quarter of the Angolan homeland. The total contract value of this project is approximately US\$77 million and the contract period is 48 months. It started construction in August 2014 and 8.3% was completed by the end of 2015, wherein the airborne geophysical work has been completed nearly 75%.



Geely automobile production line project, Belarus

This project is to build an automobile production line with an annual output of 60,000 passenger cars, including the welding shop, the paint shop (including the small piece paint shop) and the assembly shop. As the EPC contractor, CITIC Construction is responsible for the design, procurement, civil construction, equipment installation, commissioning, performance tests and training of operational staff of the employer. Signed in March 2015, the total contract value of this project is US\$300 million, and the contract period is 21 months. It started construction in August 2015. By the end of 2015, the preliminary design had been completed, the supply contracts of three shops (including welding shop, the paint shop and the assembly shop) signed, and the main frame of steel structure of assembly shop installed.



Air force and navy command headquarters building project, Venezuela

Located on both sides of Street Bolivar in the Fuerte Tiuna area of Caracas, this project has a total land area of about 7.18 hectares and a total construction area of about 210,000 square meters. It consists of two buildings, each of which has nine separate four-floor annexes, which reach the connection with a central corridor. This project was signed in August 2014, and the total contract value is approximately US\$760 million. It started construction in March 2015 and 25% was completed by the end of 2015, the concrete underground structure of which has been substantially completed.



Financial Services

Resources & Energy

Manufacturing

Engineering
Contracting

Real Estate

Others

CITIC Engineering Design

CITIC Engineering Design is a municipal and architectural engineering design and management company. It owns a number of patents and has helped set national standards and specifications.

A top three player in China for municipal engineering design, the company's wholly owned subsidiary, Central and Southern China Municipal Engineering Design & Research Institute CO. Ltd., was granted a premium-class engineering design certification in 2015, further enhancing its competitive position.

CITIC Engineering Design achieved major breakthroughs in its business scale in 2015, with revenue of RMB1,690 million, a 9% increase from last year. Net profit attributable to shareholders was RMB280 million, a 6% decrease from last year.

Real Estate

<i>In HK\$ million</i>	2015	2014	Change
Revenue	27,528	29,909	(8%)
Profit attributable to ordinary shareholders	4,137	4,694	(12%)
Total assets	232,809	215,095	8%
Capital expenditure	3,013	642	370%

Repositioning mainland China property business

In March 2016, CITIC Limited announced the sale of a 100% equity interest in CITIC Real Estate, as well as the mainland residential property assets of CITIC Pacific, to China Overseas Land & Investment Limited ("COLI").

The transaction value is estimated to be approximately RMB31 billion. Upon the completion of this transaction, CITIC will hold an approximately 10% equity stake in COLI and shall also receive additional assets whose value is estimated to be approximately RMB6 billion.

CITIC City Investment & Development Limited was set up to manage the property business going forward.





Financial Services

Resources & Energy

Manufacturing

Engineering
Contracting

Real Estate

Others



Year in review

In 2015, CITIC's real estate business recorded revenue of HK\$27.5 billion, a 8% decrease from 2014, attributable profit for ordinary shareholder also declined by 12% to HK\$4.1 billion, caused primarily by the relative lack of new units available for delivery.



In residential property, sales have stayed flat amidst persistent overcapacity and weak demand. While the government implemented several significant policy changes in 2015 to stimulate housing demand and promote more sustainable development throughout the sector, these measures have had little immediate impact. Nevertheless, the continually loosening home purchase rules and easier access to credit are likely to improve residential property sales in the future.

In commercial property, competition continued to intensify. While we saw slight drops over the year in retail occupancy rates but slight rise in average rent in our Grade A office buildings such as Shanghai CITIC Square, we remain optimistic for the year ahead. All of our major commercial properties are in prime locations in first-tier cities. While occupants may change from year to year, we believe demand will remain stable over the long term.

In 2015, CITIC Limited’s real estate business sold a total of 2.15 million m² of residential properties, mainly in projects in Beijing CITIC New Town, Tianjin City Plaza, Changchun CITIC Town, Nanhai CITIC Mountainside Lake, Qingpu Zhujiajiao New Town and Zhuhai Mangrove Bay.

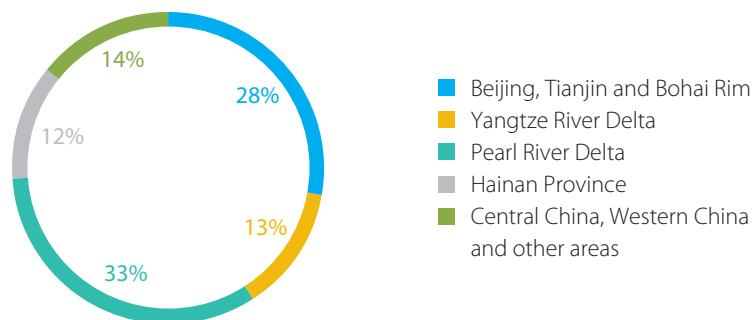


In Hong Kong, the luxury residential project on Kadoorie Hill was topped out in mid-2015 and named KADOORIA. This project offers 77 high quality apartments and is scheduled for completion and for sale in 2016. Besides, CITIC acquired a residential site in Lok Wo Sha, with a gross floor area of approximately 21,000 m², by way of a government tender in 2015. This project is scheduled for completion in 2019. For our Discovery Bay development project, which is 50% owned by CITIC, sales of Phase 15, Positano, continued in 2015. Construction of Phase 16, a high-rise development, is scheduled for completion in 2017.

Our Hong Kong investment property portfolio provided stable rental income in 2015, with an overall average occupancy of approximately 97%.

Land bank by geographical area

Total land bank: 19.28 million m²



Financial Services

Resources & Energy

Manufacturing

Engineering Contracting

Real Estate

Others

Key projects



Zhongguo Zun, Beijing

(100% owned)

Site area:	11,478 m ²
Gross floor area:	437,000 m ²
Usage:	Office

Located in Chaoyang District, once completed Zhongguo Zun will have a height of 528 m, making it the tallest building in Beijing and a new landmark for the city. Delivery is expected in 2019.



CITIC Pacific Technology and Fortune Plaza, Shanghai

(50% owned)

Site area:	60,335 m ²
Gross floor area:	229,372 m ²
Usage:	Office and retail

Located in the western part of Shanghai, this mixed-use office and retail development will integrate high rises and community and commercial centres at street level. Directly connected to the city's subway system at North Meiling Road, the project has recently begun construction.



Chengdu Tianfu New Area Project, Chengdu

(100% owned)

Site area:	537,000 m ²
Gross floor area:	570,000 m ²
Usage:	Exhibition

Located in Chengdu's Central Business District, this project will become a permanent venue for hosting the Western China International Fair and, in the future, a platform for MICE (meetings, incentives, conferences and exhibitions) events. The project began construction on 18 June 2014, and is expected to be completed in the second half of 2016.

KADOORIA, Hong Kong

(100% owned)

Site area:	5,400 m ²
Gross floor area:	14,200 m ²
Usage:	Residential

Located at No. 111-133 Kadoorie Avenue in Kadoorie Hill, Hong Kong, KADOORIA is a low-rise residential development offering 77 luxury apartments. The project was topped out and is scheduled for completion and for sale in 2016.



Financial Services

Resources & Energy

CITIC Coast New Town, Shantou

(51% owned)

Site area:	168 km ²
Gross floor area:	Approximately 12,400,000 m ² in initial phase area
Usage:	Residential, retail, office and public space

Located in Haojiang District of Shantou in Guangdong Province, this project will become the largest urban complex in the province. It is an important exploratory project based on the new urbanisation on Private-Partnership model. The project will cover an area of 168 km² in Haojiang District for the overall plan and industry control, with a total estimated investment of RMB50 billion in total.



Manufacturing

Engineering
Contracting

Nanhai Mountainside Lake, Foshan

(50% owned)

Site area:	1,630,000 m ²
Gross floor area:	2,304,000 m ²
Usage:	Residential, office

Located in Foshan of Guangdong Province, this mixed-use residential and office property will become a landmark complex in the city with features that promotes eco-friendly living for residents and workers alike. The first phase of the project began construction in 2008 with Zone B8 and B9 are currently under construction.



Real Estate

Others

Major development properties

Projects	Usage	Ownership	Area under construction and area to be developed (m ²)
Beijing, Tianjin and Bohai Rim			
Zhongguo Zun, Beijing	Office	100%	437,000
CITIC Villas	Residential	100%	209,800
City Plaza, Tianjin	Residential, commercial, office and hotel	51%	850,000
CITIC Harbour City, Dalian	Residential, commercial and office	80%	1,613,100
Qingdao CITIC City (Bo Lai)	Residential and commercial	100%	374,500
Qingdao CITIC City (Bo Fu)	Commercial	81.5%	312,600
Yantai Project	Residential, commercial and office	100%	66,500
Yangtze River Delta			
Jiading Nanxiang Project	Residential, commercial and office	30%	264,700
Lake Forest (Suzhou)	Residential	100%	45,600
Suzhou HSR New Town	Residential, commercial	33%	638,000
Suzhou Mudu	Residential, commercial	40%	157,000
Lujiazui Harbour City, Shanghai	Office, residential and retail	50%	574,811
The Centre, Shanghai	Residential, office and retail	100%	294,850
Zhujiajiao New Town, Shanghai	Residential and retail	100%	129,930
Shanghai World Expo Project	Office and retail	100%	57,666
CITIC Pacific Technology and Fortune Square, Shanghai	Office and retail	50%	229,372
Pearl River Delta			
Jigutian Project, Shenzhen	Residential and commercial	80%	344,500
Bankside Village	Residential and commercial	100%	585,400
CITIC Triumph Town, Huizhou	Residential and commercial	100%	538,600
Huizhou Hot Springs Resort	Residential and hotel	100%	206,100
CITIC Square	Commercial and office	100%	221,800
CITIC Jinshan Bay, Nanhai	Residential	100%	356,800
CITIC Mountainside Lake, Nanhai	Residential, commercial and hotel	50%	1,334,300
Huangjiang Mangrove Mountain	Residential and commercial	32.5%	224,500
CITIC Terrace	Residential	51%	248,800
Shantou Binjiang Bay	Residential	45%	202,400
CITIC Mangrove Bay, Zhuhai	Residential	100%	435,700

Projects	Usage	Ownership	Area under construction and area to be developed (m ²)
Central China, Western China and others			
CITIC Town, Chengdu	Residential and commercial	98%	603,700
Dujiang Weir Valley	Residential and commercial	70%	71,000
CITIC Azure City, Changsha	Residential and commercial	99%	243,400
Ocean West, Lushan, Jiujiang	Residential, hotel and commercial	100%	645,200
Tranquil Garden	Residential	55%	163,200
Hainan			
Boao Delta	Commercial, hotel and residential	35%	36,500
Shanqin Bay, Hainan	Residential and hotel	100%	176,700
Taida Project, Hainan	Residential	35%	400,900
Shenzhou Peninsula, Wanning Hainan	Hotel, retail and residential	80-100%	1,334,700

Major investment properties

Property	Usage	Ownership	Approx. gross area (m ²)
CITIC Square, Shanghai	Office and retail	100%	132,300
Capital Mansion, Beijing	Office	100%	140,200
International Buidling, Beijing	Office	100%	62,200
CITIC Tower, Hong Kong	Office and retail	100%	52,000



Others

Information Services

CITIC Limited provides services in two areas — telecommunications covering mobile sales & services, Internet services, international telecommunications services, enterprise solutions and fixed line services operated by CITIC Telecom International; and the leasing and sale of satellite transponders operated by AsiaSat.

CITIC Telecom International's services cover international telecommunications services (including mobile, Internet, voice and data services), integrated telecoms services (in Macau), and through its wholly-owned subsidiary, CITIC Telecom International CPC Limited ("CPC"), has established numerous PoPs around the world (especially in the Asia-Pacific region) to provide data and telecoms services (including VPN, Cloud, network security, co-location, Internet access, etc.) to multinational corporations. CPC is one of the most trusted partners of leading multinational and business enterprises in the Asia-Pacific region.

CITIC Telecom International holds a 99% equity interest in Companhia de Telecomunicações de Macau, S.A.R.L. ("CTM"). CTM is one of the leading integrated telecoms services providers in Macau, and is the only full telecoms services provider in Macau. It has long provided quality telecoms services to the residents, government and enterprises of Macau, and plays an important role in the ongoing development of Macau.

AsiaSat's business involves the leasing and sale of satellite transponders, broadcasting, communications and data uploading and downloading services.



General Trading

Dah Chong Hong is engaged in the trading, distribution and logistics business. The company is involved in the sales of motor vehicles and associated services, food and consumer products, as well as provision of logistics services. The company has well-established networks in Hong Kong, Macau and mainland China, as well as operations in Taiwan, Japan, Singapore and Myanmar.

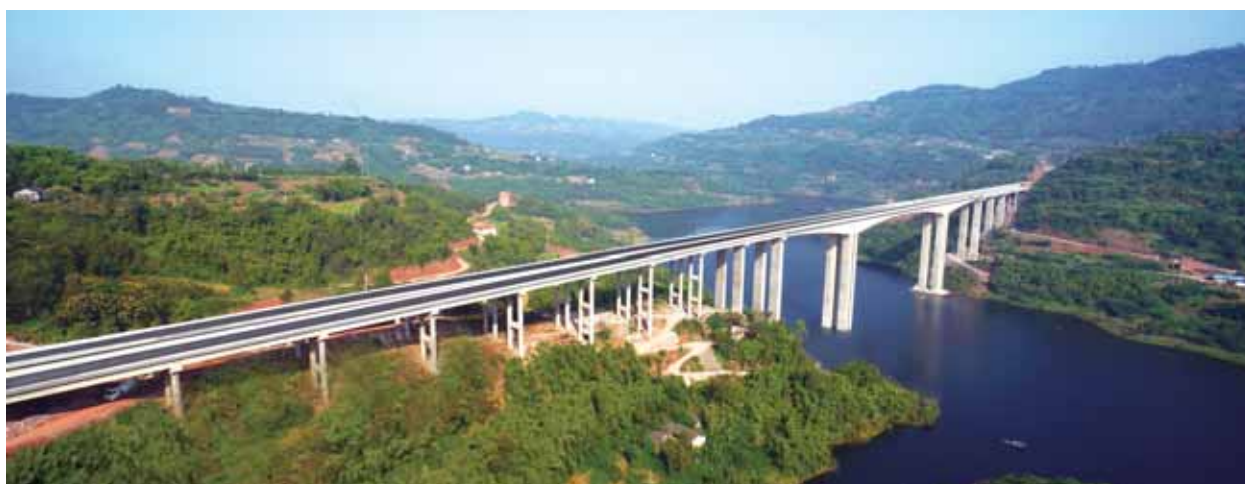


Infrastructure

CITIC Limited's infrastructure business is involved in the investment and management of expressways and port terminals in China through CITIC Industrial Investment. It also has an interest in The Eastern Harbour Tunnel and The Western Harbour Tunnel in Hong Kong through CITIC Pacific of which the Eastern Harbour Tunnel will be passed to the Hong Kong government in August 2016 upon termination of the franchise.

Expressway projects, in which CITIC Industrial Investment has three interests — the Chengdu-Chongqing Expressway, Chongqing-Guizhou Expressway and Shanghai-Chongqing Expressway — have a combined cumulative mileage of 283km. With extensive operational experiences in the sector, CITIC Industrial Investment has set up an investment, construction management and operation team with rich experience and strong execution capabilities. The port terminals business mainly consists of investment in and the proprietary operation of liquefied oil terminals and storage, as well as the operation of other types of berths such as container berths. CITIC Industrial Investment's objective in this business is to become a major investor in and operator of port terminals and storage in the domestic port terminal industry.

Project	Ownership	Franchise till year
Expressways		
Chongqing-Guizhou Expressway	60%	2037
Shanghai-Chongqing Expressway (downtown Chongqing-Fuling segment of the Chongqing Riverside Expressway)	60%	2043
Chengdu-Chongqing Expressway	49%	2024
Tunnels		
The Eastern Harbour Tunnel, Hong Kong	71%	2016
The Western Harbour Tunnel, Hong Kong	35%	2023



Environmental Services

CITIC Environment Investment Group ("CITIC Environment") is CITIC Limited's specialised investment and operational platform in the field of environmental protection. It specialises in three major sectors, namely water and solid waste treatment, energy saving services and carbon finance.

In 2015, CITIC Environment successfully acquired Singapore’s leading water treatment company United Envirotech Ltd (“UEL”) and became the controlling shareholder of UEL. This latter company was later renamed CITIC Envirotech Ltd (“CITIC Envirotech”). CITIC Envirotech was established in 2003 and listed on the Main board of the Singapore Exchange Securities Trading Limited in 2004. It is an integrated water supply and wastewater treatment solutions provider with a business model covering the whole industrial chain, including the investment in and operation of the engineering, procurement and construction (“EPC”) division, membrane technology division and water division. In addition, CITIC Envirotech is a leading global environmental protection and water company, focusing on research and the production of membranes and technology for integrated production techniques. Its business focus is on the industrial water and wastewater segment, mainly in local municipalities, and petrochemical and industrial parks.

CITIC sees huge potential for the environmental protection market. CITIC Envirotech will timely seize opportunities for development due to favourable government policies, and achieve leaping development by overcoming challenges.



Modern Agriculture

CITIC Limited is working to establish a modern agricultural production regime to upgrade the upstream agricultural industry. It will do so by leveraging its big data platform to address three major areas of demand related to new types of agricultural production associated with technology, financing and agricultural materials.

In 2015, CITIC Limited acquired shares in Yuan Long Ping High-Tech Agriculture Co., Ltd. (“Longping High-Tech”), a company listed on the Shenzhen Stock Exchange. This transaction was approved by the China Securities Regulatory Commission at the end of 2015. With the completion of the share transfer process, CITIC Limited became the largest and controlling shareholder of Longping High-Tech. CITIC Limited will accelerate the consolidation of domestic farming industry and the strategic development of international market, further enhancing its global competitiveness.



Publishing

CITIC Press is a large-scale and influential integrated cultural services provider in China, principally engaged in book publishing, digital publishing, education and training, bookstore retailing and investment in other cultural activities. It also offers high-quality content and creativity for customers. CITIC Press has obtained all licenses issued by the State Administration of Press, Publication, Radio, Film and Television for its publication, distribution and retail operations, and is a large-scale and influential integrated cultural services provider in China.

At the end of 2015, CITIC Press was officially listed on the National Equities Exchange and Quotations (“NEEQ”), becoming the first listed state-owned company in the publishing industry.

CITIC Press had 71 airport bookstores in China. In addition, CITIC Press operated 5 urban bookstores. It has also established a preliminary online bookstore system and successfully operates the official flagship of CITIC Press and online bookstores on several e-commerce platforms, such as Tmall.com, JD.com and Amazon China.



General Aviation

CITIC Offshore Helicopter’s (“COHC”) main businesses include offshore oil helicopter operation services, general aviation services such as aerial photography, maritime patrol, polar survey operations, HPS, forest fire prevention and powerline operations, as well as general aviation maintenance services. COHC’s offshore oil helicopter operation services have maintained the top position in the industry in terms of market share. It is the only general aviation enterprise engaged in helicopter pilotage.

COHC’s main operation is based in Shenzhen, with branches in the South China Sea, East China Sea, Bohai Sea, Yangtze River Delta and Pearl River Delta. COHC also operates Airbus Helicopters, the only authorised helicopter repair centre in China.

