

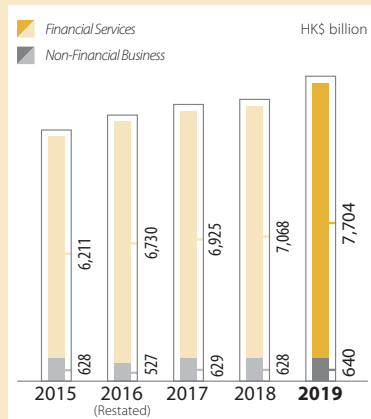
# Highlights

| <i>HK\$ million</i>                              | Year ended 31 December |         |                         |
|--|------------------------|---------|-------------------------|
|  | 2019                   | 2018    | Increase/<br>(Decrease) |
| Revenue  | 566,497                | 533,285 | 6.2%                    |
| Profit before taxation                           | 96,015                 | 93,969  | 2.2%                    |
| Net profit attributable to ordinary shareholders | 53,903                 | 50,239  | 7.3%                    |
| Basic earnings per share (HK\$)                  | 1.85                   | 1.73    | 7.3%                    |
| Diluted earnings per share (HK\$)                | 1.85                   | 1.73    | 7.3%                    |
| Dividend per share (HK\$)                        | 0.465                  | 0.41    | 13%                     |
| Net cash generated from operating activities     | 160,082                | 151,899 | 5.4%                    |
| Capital expenditure                              | 32,318                 | 43,802  | (26%)                   |

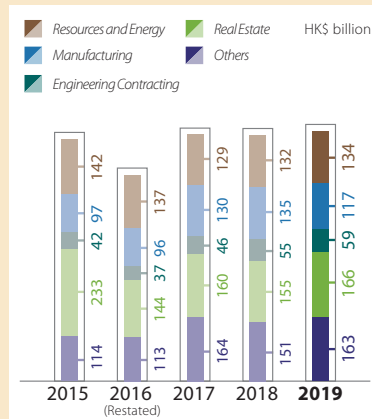
|                                    | As at<br>31 December<br>2019 | As at<br>31 December<br>2018 | Increase/<br>(Decrease) |
|------------------------------------|------------------------------|------------------------------|-------------------------|
| Total assets                       | 8,289,924                    | 7,660,713                    | 8.2%                    |
| Total liabilities                  | 7,395,433                    | 6,850,053                    | 8.0%                    |
| Total ordinary shareholders' funds | 591,526                      | 558,545                      | 5.9%                    |
| Return on total assets (%)         | 1.4%                         | 1.4%                         | –                       |
| Return on net assets (%)           | 9.4%                         | 9.1%                         | 0.3pp                   |
| Staff employed                     | 287,910                      | 273,344                      | 5.3%                    |

| <i>Business</i><br><i>HK\$ million</i> | Business assets              |                         |  | Revenue from<br>external customers |                         |  | Profit attributable to<br>ordinary shareholders |                         |  |
|--|------------------------------|-------------------------|--|------------------------------------|-------------------------|--|---|-------------------------|--|
|  | As at<br>31 December<br>2019 | Increase/<br>(Decrease) | Increase/<br>(decrease)<br>excluding<br>the effect<br>of currency<br>translation | Year ended<br>31 December<br>2019  | Increase/<br>(Decrease) | Increase/<br>(decrease)<br>excluding<br>the effect<br>of currency<br>translation | Year ended<br>31 December<br>2019               | Increase/<br>(Decrease) | Increase/<br>(decrease)<br>excluding<br>the effect<br>of currency<br>translation |
| Financial services                     | 7,703,980                    | 9.0%                    | 9.3%   | 222,316                            | 9.5%                    | 14%  | 42,845  | 2.7%                    | 6.9%   |
| Resources and energy                   | 134,304                      | 1.9%                    | 2.4%   | 94,951                             | 21%                     | 21%  | 3,015   | 43%                     | 48%  |
| Manufacturing                          | 117,240                      | (13%)                   | (13%)  | 119,328                            | (2.1%)                  | 1.9%   | 7,553   | 26%                     | 31%  |
| Engineering contracting                | 59,030                       | 6.5%                    | 6.8%   | 23,373                             | 19%                     | 24%  | 1,867   | (9.1%)                  | (5.4%)   |
| Real Estate                            | 166,404                      | 7.6%                    | 7.7%   | 5,943                              | (34%)                   | (31%)  | 4,347   | (19%)                   | (15%)  |
| Others                                 | 162,893                      | 7.8%                    | 8.0%   | 100,546                            | (0.4%)                  | 0.2%   | 2,556   | 25%                     | 27%  |

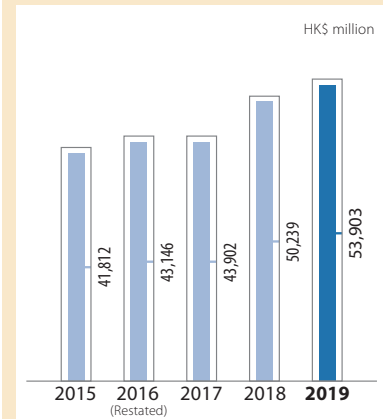
### Assets By Business



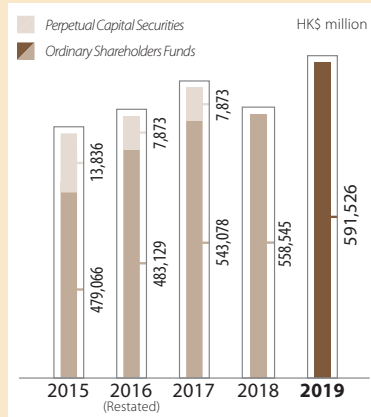
### Assets of Non-Financial Businesses



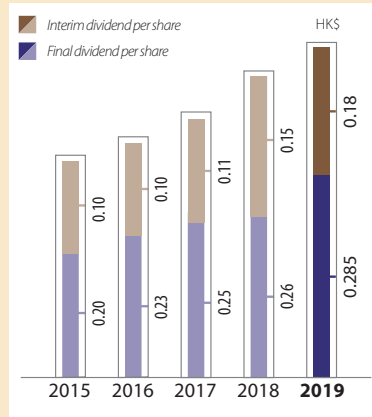
### Profit Attributable to Ordinary Shareholders



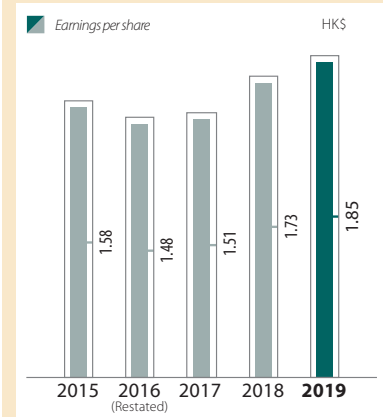
### Total Ordinary Shareholders' Funds and Perpetual Capital Securities



### Dividend Per Share



### Earnings Per Share



### Ordinary Shareholders' Funds Per Share

